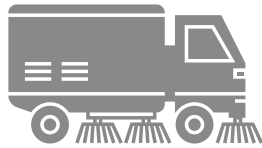
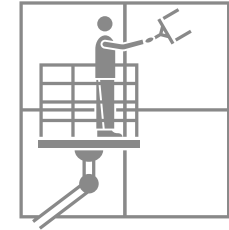
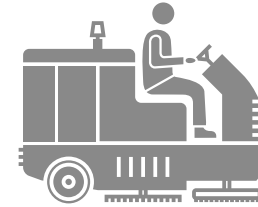
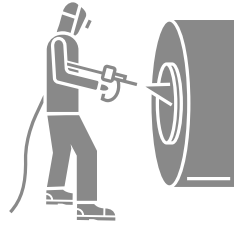
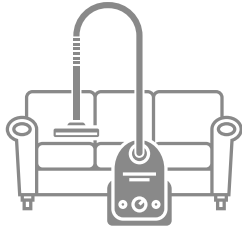
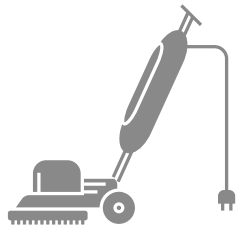


MODERN CLEANING METHODS

Cost vs **V**alue



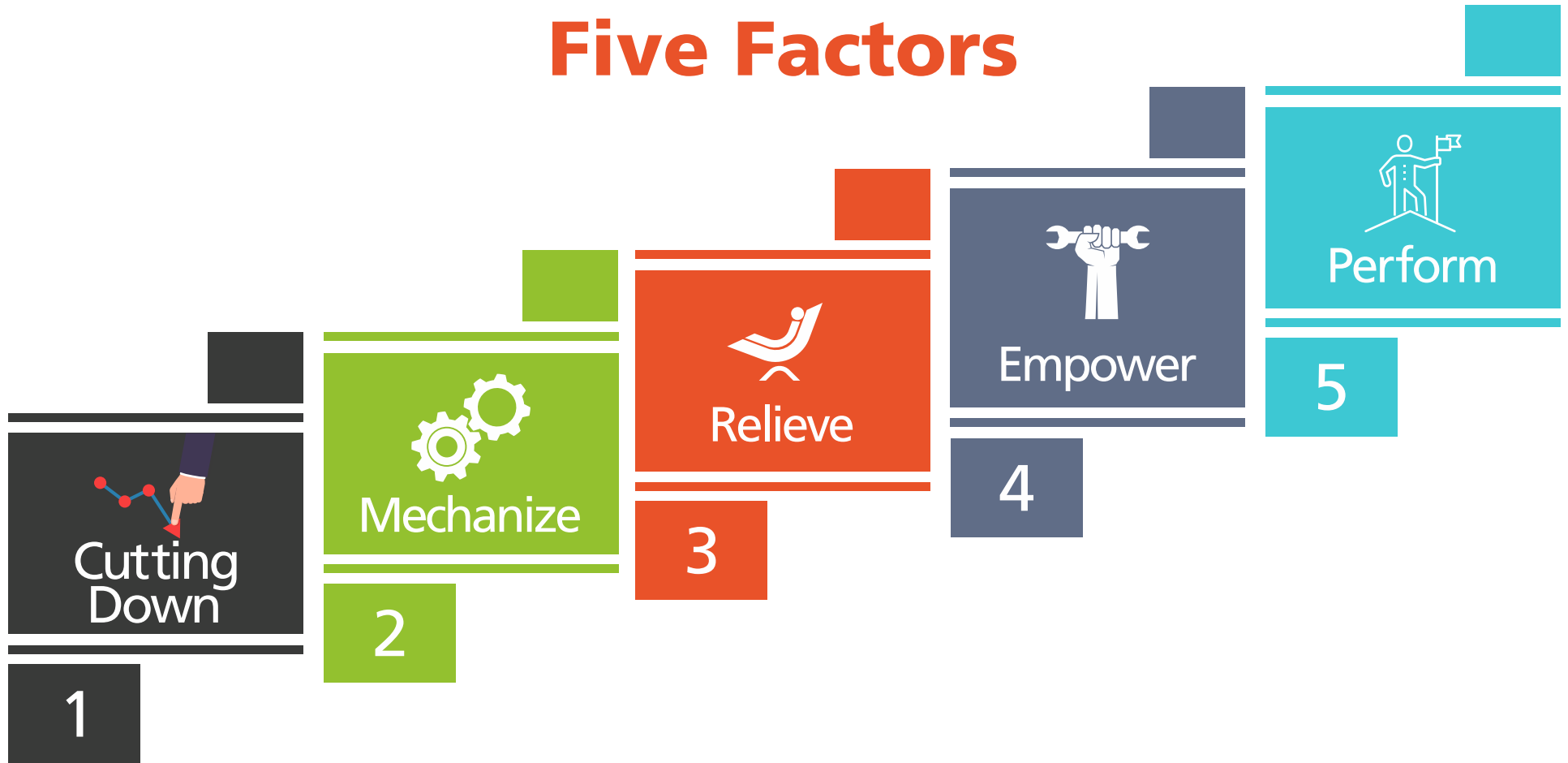
**WHY
MECHANIZED
CLEANING ?**





**FIVE FACTORS FOR
STAKEHOLDERS WITHIN ANY
ORGANIZATION TO **EVALUATE****

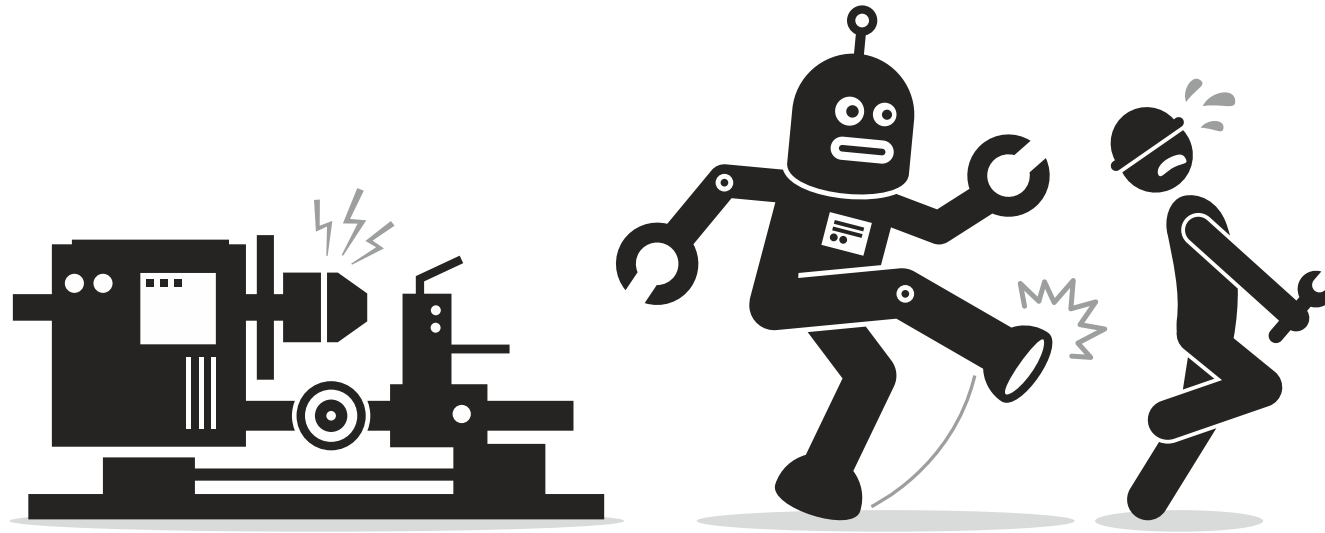
Five Factors





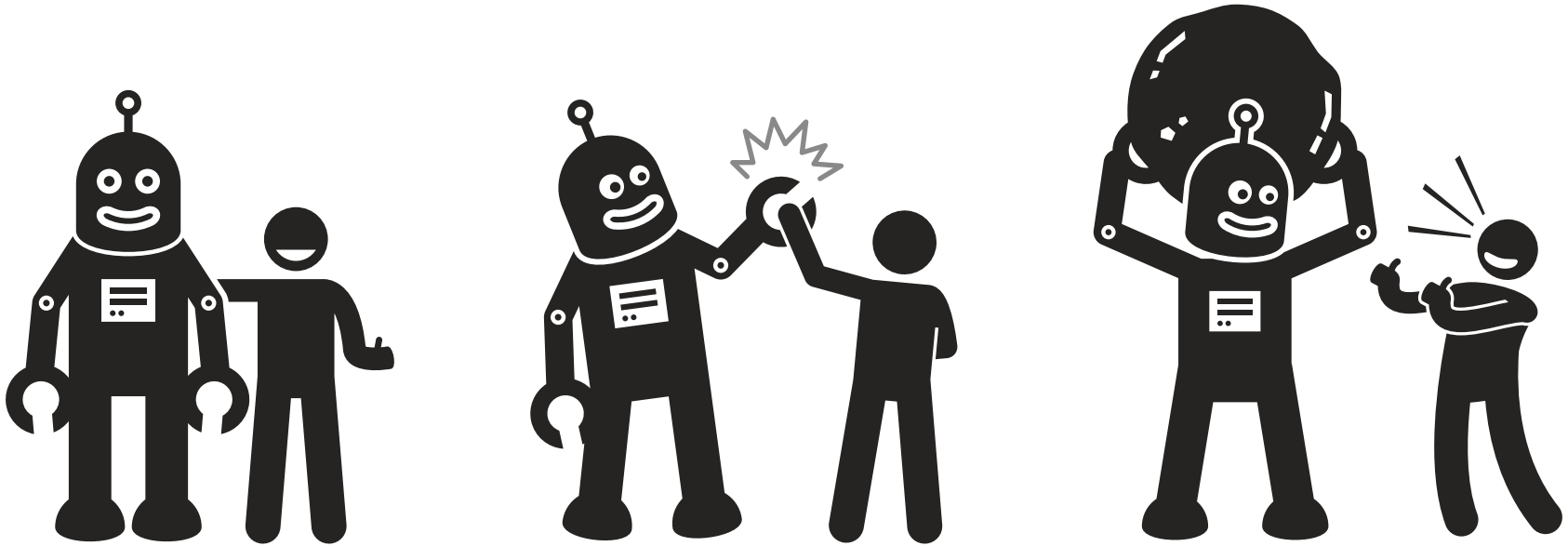
Cost vs Value

Mechanized cleaning brings an impact on
Manpower, Organizations & Cleaning Performance.



Some Believe

UNEMPLOYMENT due to mechanization .
Replacement of manpower by Machines.



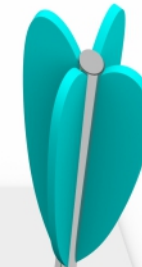
Others Believe

MECHANIZATION leads to enhanced Productivity,
enriching manpower with newer skills
and visible impactful **cleaning** results.



STAKE HOLDERS HAVE
to decide between

Cost FACTOR and
a Value FACTOR



A **Cost** Factor focuses
to reduce cost mainly by
cutting down on manpower



A **Value** Factor focusses on complementing
manpower with mechanization or enriching
job profile of a cleaner to machine operator.

**Stake Holders to implement blend of FIVE FACTORS
transforming to mechanized cleaning technology**



**Cutting
Down**



Mechanize



Relieve



Empower



Perform

FACTOR 1

Cutting Down

Cost

**Cut Down on manpower
& adopt machines to do
the same cleaning task.**

Value

**Greater Value by reassigning manpower
with newer roles or enriching
their existing roles**

FACTOR 2

Mechanize

Cost

Mechanization can reduce manpower Cost but can also isolate creative & skilled minds.

Value

Greater Value by reassigning manpower with newer tasks or enriching their existing tasks

FACTOR 3

Relieve

Cost

Reduction of manpower by Incorporating machines to reduce routine tasks

Value

Higher Value by reassigning manpower with newer roles or enriching their existing profile.

FACTOR 4

Empower

Cost

Low skilled manpower to perform tasks which were earlier performed by high skilled manpower thus reducing Cost

Value

Skilled enhancement through modern processes to train low skilled manpower & also enhancing the performance of high-skilled manpower

FACTOR 5

Perform

Cost

Semi or non-adoption of mechanized methods to save Cost yet spending cost on manpower.

Value

Achieving good cleaning results through mechanization using same manpower with higher performance.

01

**When weighing these 5 FACTORS
organizations to consider**

02

**Will manpower be marginalized
or empowered ?**

03

**Is this choice Creating Value
or merely cutting Cost**

When weighing these 5 FACTORS organizations to consider

01

**Will manpower be marginalized
or empowered ?**

02

**Is this choice Creating Value
or merely cutting Cost?**





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